

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: FSC Group: Professional Services FSC Class: FSC Class: R408

Contract number: 47QRAA20D0084

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: July 25, 2020, through July 24, 2025

DSD Laboratories, Inc.
75 Union Ave STE 200
Sudbury MA 01776-2279
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FAX (978)-443-1725

www.dsdlabs.com

*Contract Administrator: Arlen Lippert

Business size: Other than Small

Price list current as of Modification #[A826]

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Prices Shown Herein are Net (discount deducted)

SIN(s)	Labor Categories	Year 1	Year 2	Year 3	Year 4	Year 5
541330ENG 611430 541611	Business Integration Analyst II	\$124.03	\$126.76	\$129.55	\$132.40	\$135.31
541330ENG 611430 541611	Business Integration Analyst III	\$138.53	\$141.58	\$144.69	\$147.87	\$151.12
541330ENG 611430 541611	Business Integration Analyst V	\$151.81	\$155.15	\$158.56	\$162.05	\$165.62
541330ENG 611430 541611	Consultant II	\$133.44	\$136.37	\$139.37	\$142.44	\$145.57
541330ENG 611430 541611	Sr Consulting Scientist	\$159.08	\$162.58	\$166.16	\$169.82	\$173.56
541330ENG 611430 541611	Executive Consulting Scientist	\$169.10	\$172.82	\$176.62	\$180.51	\$184.48
541330ENG 611430 541611	Sr Instructor/Training Specialist	\$74.48	\$76.12	\$77.79	\$79.50	\$81.25
541330ENG 611430 541611	Sr Program Manager	\$159.19	\$162.70	\$166.28	\$169.94	\$173.68
541330ENG 611430 541611	Subject Matter Expert I	\$135.46	\$138.44	\$141.49	\$144.60	\$147.78
541330ENG 611430 541611	Subject Matter Expert II	\$163.43	\$167.03	\$170.70	\$174.46	\$178.30
541330ENG 611430 541611	Subject Matter Expert III	\$179.46	\$183.41	\$187.45	\$191.57	\$195.78
541330ENG 611430 541611	Subject Matter Expert IV	\$183.81	\$187.85	\$191.98	\$196.20	\$200.52

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN	Description	Large Category	Subcategory
611430	Professional and Management Development Training	Professional Services	Training
541330ENG	Engineering Services	Professional Services	Technical and Engineering Services (Non IT)
541611	Management and Financial Consulting, Acquisition and Grants Management Su	Professional Services	Business Administrative Services
OLM	Order-Level Materials	Professional Services	

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

SIN(s)	Labor Categories	Year 1
541330ENG 611430 541611	Sr Instructor/Training Specialist	\$74.48

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

DSD Laboratories, Inc. Labor Category Descriptions

Educational Equivalency Requirements

High School Diploma/Equivalent:

When requiring a high school diploma, a ratio of 1:1 will be used for candidates/applicants/incumbents with less than a high school diploma. One (1) year of paid full-time experience equals one year of high school education. Unpaid internships and other volunteer work experience, if full-time, can count as full-time experience depending on the nature of the internship/work compared with the required experience for the position. This applies to part-time unpaid internships and other volunteer work experience and will count as part-time experience.

A candidate/applicant/incumbent that has completed an 8th grade education will need to have four (4) years of fulltime experience to substitute for the required high school diploma or GED.

Undergraduate College Education/Equivalent:

When requiring a Bachelor's degree, generally, one (1) year of related, full-time experience is considered equal one year of college and vice versa. A candidate/applicant/incumbent that has received a high school diploma will need to have four (4) years of related full-time experience to substitute for the bachelor's degree. Unpaid internships and other volunteer work experience, if full-time, can count as full-time experience depending on the nature of the internship/work compared with the required experience for the position. This applies to part-time unpaid internships and other volunteer work experience and will count as part-time experience.

Graduate College Education/Equivalent:

When the equivalency is allowed, a Master's degree is generally considered two (2) years of experience. This means that if a candidate/applicant/incumbent has a Master's degree this would equal six (6) years of experience if he/she has a high school diploma and vice versa.

Ph.D./Doctorate Degree:

When the equivalency is allowed, a Ph.D./Doctorate is generally considered two (2) years of relevant experience. This means that if someone has a Ph.D./Doctorate degree this would equal eight (8) years of experience if he/she has a high school diploma and vice versa.

Table of Degree Equivalents		
Degree Equivalent	=	Work Experience
Associate	=	2 years
Bachelor	=	4 years
Master	=	6 years
Ph. D./Doctorate	=	8 years

Labor category descriptions

Labor ID	Labor Category	Min Years Exp	Description	Min Education
BI-2	Business Integration Analyst II	6	Provides expert advice, assistance, guidance and counseling in support of customer requirements. Skills include, but are not limited to, problem definition, analysis, requirements development and project / task recommendations. The Business Integration Analyst has the ability to integrate and implement approved task / project recommendations.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
BI-3	Business Integration Analyst III	9	Provides expert advice, assistance, guidance and counseling in support of customer requirements. Skills include, but are not limited to, problem definition, analysis, requirements development and project / task recommendations. The Business Integration Analyst has the ability to integrate and implement approved task / project recommendations.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
BI-5	Business Integration Analyst V	13	Provides expert advice, assistance, guidance and counseling in support of customer requirements. Skills include, but are not limited to, problem definition, analysis, requirements development and project / task recommendations. The Business Integration Analyst has the ability to integrate and implement approved task / project recommendations.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
CS-2	Consultant II	6	Supports Senior Management with in-depth analysis of delivery order operating procedures and workflow. Will advise of most efficient methods of accomplishing delivery order objectives and deliverables based on specific area of expertise.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
CSS-2	Sr Consulting Scientist	6	Completes project-specific tasks and client presentations. Defines and guides sub-tasks of a project's business and technical needs. Analyzes client issues and project data, and developing of appropriate deliverables using available tools. Directs junior staff on project requirements and tasks. Provides management support on engineering, financial, advertising, marketing, communications and supply chain logistics engagements.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
ECS-1	Executive Consulting Scientist	11	Experience in scientific or engineering field related to the delivery order. Performs logical analysis of complex scientific, engineering and other technical problems and formulate solutions.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
ITS-2	Sr Instructor/Training Specialist	4	Under general supervision, responsible for development of training course specifications.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.

PM-2	Sr Program Manager	10	Experience providing management and technical direction of multiple complex projects to project personnel.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
SME-1	Subject Matter Expert I	4	Provides unique and specialized expertise on a specific business, technical or management subject. The SME may serve as a senior advisor / analyst to customer's executive management team for functional expertise. The SME must have strong writing and communications skills and the ability to interface with senior and executive management.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
SME-2	Subject Matter Expert II	6	Provides unique and specialized expertise on a specific business, technical or management subject. The SME may serve as a senior advisor / analyst to customer's executive management team for functional expertise. The SME must have strong writing and communications skills and the ability to interface with senior and executive management.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
SME-3	Subject Matter Expert III	9	Provides unique and specialized expertise on a specific business, technical or management subject. The SME may serve as a senior advisor / analyst to customer's executive management team for functional expertise. The SME must have strong writing and communications skills and the ability to interface with senior and executive management.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.
SME-4	Subject Matter Expert IV	11	Provides unique and specialized expertise on a specific business, technical or management subject. The SME may serve as a senior advisor / analyst to customer's executive management team for functional expertise. The SME must have strong writing and communications skills and the ability to interface with senior and executive management.	Bachelor's Degree. Applicable experience may be substituted for degree requirements.

2. Maximum order: \$1,000,000

3. Minimum order: \$100

4. Geographic coverage (delivery area).

SIN	Scope
611430	V - 48 States,DC
541330ENG	V - 48 States,DC
541611	V - 48 States,DC

5. Point(s) of production (city, county, and State or foreign country). 75 Union Ave STE 200 Sudbury MA 01776

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. Not Applicable
8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 0% Net 30 days
9. Foreign items (list items by country of origin). Not Applicable
- 10a. Time of delivery. (Contractor insert number of days.) Contact Contractor or To Be Determined at the Task Order level
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor or To Be Determined at the Task Order level
- 10c. Overnight and 2-day delivery. Contact Contractor or To Be Determined at the Task Order level
- 10d. Urgent Requirements. Contact Contractor or To Be Determined at the Task Order level
11. F.O.B. point(s). Destination
- 12a. Ordering address(es). 75 Union Ave STE 200 Sudbury MA 01776
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es). 75 Union Ave STE 200 Sudbury MA 01776
14. Warranty provision. Standard Commercial Warranty Terms & Conditions
15. Export packing charges, if applicable. Not Applicable
16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
17. Terms and conditions of installation (if applicable). Not Applicable (
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
19. List of service and distribution points (if applicable). Not Applicable
20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not Applicable

23. Data Universal Number System (DUNS) number. 175362755

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.